



Motorola Business Two-Way Radios for  
**SECURITY**  
Enhancing Productivity and Safety



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**BUSINESS BENEFITS**

- Enhance safety and security
  - Empower employees to accomplish more in less time
  - Reduce operational costs
  - Improve response time
  - Increase overall efficiency
  - Save money monthly over alternative technologies
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# ENHANCING RESPONSE TIME AND CUSTOMER SATISFACTION.

Improving productivity, responding quickly to incidents, and enhancing safety are leading reasons why security companies purchase Motorola business two-way radios. They're convenient, economical, and easy to use—and the key to improving coordination and response time.

Offered in a range of options, Motorola business two-way radios keep security personnel in constant contact. Eliminating wasted time and inefficient processes is easy with 1-to-1, group, or external communications at the touch of a button. Motorola stands for 75 years of innovation and quality—good reasons why leading security firms choose Motorola business two-way radios.



## THE SECURITY BUSINESS PROVIDES MANY CHALLENGES

Shortage of trained security personnel, mobile workforces, getting more from less.

Rising crime rates, terror alerts driving increasing demand for security services.

Rising interest in corporate and commercial security measures.

Thinner profit margins.

Technology plays a growing role in security.

## MOTOROLA BUSINESS TWO-WAY RADIOS PROVIDE THE SOLUTIONS

Business two-way radios keep security teams connected and productive to make better use of limited time and resources.

Instant communication enables security personnel to respond faster when thefts, disturbances, or incidents occur.

Security teams can mobilize more quickly whether monitoring loss prevention at a mall, maintaining order at a sports event, keeping school security teams on alert, or monitoring industrial facilities.

Business two-way radios enable surveillance technicians to alert team members to potentially dangerous or suspicious situations.

Business two-way radios are economical and have no per-call charges.

*\* First Research Industry Profiles, 2004*

### Recommended for:

- Building managers
- Property managers
- Facility managers
- Security guards
- Supervisors
- Monitoring personnel
- Site managers
- Consultants
- Engineers
- Switchboard operators
- Night patrolmen
- Physical access guards
- Security management personnel
- Building surveillance personnel

**KEEP YOUR SECURITY TEAM  
CONNECTED AND YOUR  
CUSTOMERS SATISFIED.  
EVERYONE BENEFITS FROM  
MOTOROLA BUSINESS  
TWO-WAY RADIOS.**

***A Motorola business two-way radio can pay for itself in less than 2 months.***

If each worker saves 5 minutes per hour, watch your savings multiply...

| Hourly rate including benefits | Each radio pays for itself in ... | Annual savings for a 10-person staff |
|--------------------------------|-----------------------------------|--------------------------------------|
| <b>\$8 per hour</b>            | <b>59 days</b>                    | <b>\$14,000</b>                      |
| <b>\$12 per hour</b>           | <b>40 days</b>                    | <b>\$21,000</b>                      |
| <b>\$18 per hour</b>           | <b>20 days</b>                    | <b>\$42,000</b>                      |

*\* Based on calculations using MSRP of \$319 for the XU2100 radio and on the hypothetical hourly wages of a security worker.*

**NO CONTRACTS, NO MONTHLY FEES, NO PER-CALL CHARGES.**



## **MOTOROLA BUSINESS TWO-WAY RADIOS. DESIGNED FOR THE DEMANDS OF THE SECURITY BUSINESS.**



**XTN Series  
Business Two-Way Radio**

### **Lightweight Durability**

Weighing just ounces, Motorola business two-way radios are lightweight and comfortable for security personnel to wear. The Motorola XTN and AX Series meet military specifications for high resistance to dust, moisture, shock, and vibration.

### **Business-Exclusive Frequencies**

Motorola business two-way radios operate on business-exclusive frequencies so that employees can rely on a clear signal without interference (FCC license is required for use). The XTN Series offers 27 VHF and 56 UHF frequencies with 121 codes including 83 digital private line codes.

### **Advanced Voice Activation (VOX)**

Employees like security guards, switchboard operators and surveillance personnel will appreciate the convenience of hands-free operation when used with optional accessories.

### **Long Lasting Battery Life**

A rechargeable NiMH battery provides more than enough power for the standard work shift. The XTN Series also features a battery gauge for monitoring battery life.

### **Convenient Charging**

Easy-to-use, drop-in chargers (single- or multi-unit chargers) keep radios charged, ready, and centrally located.

### **Keypad Lock**

Helps prevent settings from being accidentally changed, minimizing unnecessary downtime.

### **Call Tones/VibraCall Alert**

Call tones alert users to incoming transmissions to get their attention fast. In noisy work environments, VibraCall® Alert feature is the perfect way to signal users with a vibration.

## **A RANGE OF CHOICES FOR THE SECURITY BUSINESS.**

### **XTN Series Business Two-Way Radios**

Available with 1 or 6 channels, 1 or 2 watts, yellow or black finishes, and VHF or UHF frequencies. The XTN Series™ includes powerful business two-way radios that help keep operations on schedule, maximizing productivity while helping to enhance safety and security on the job.

### **CLS Series Business Two-Way Radios**

Lightweight, easy-to-use, and affordable, CLS Series™ business two-way radios and hands-free headsets provide a discreet, simple, and reliable communications solution. CLS Series business two-way radios are designed to enhance efficiency and safety at the touch of a button. Instant access enables security personnel to respond quickly to requests. Offered with 1 watt, 1 or 4 channels and 56 UHF business-exclusive frequencies.

The CLS1450c™ combines a business two-way radio with 2.4 GHz digital cordless phone capability for enhanced communication flexibility. The CLS1450c is ideal for key personnel like facility managers, night patrolmen, and security guards who need to make external calls when seconds count or as part of their daily operations.

### **AX Series Business Two-Way Radios**

An ideal choice when distance and signal obstruction are barriers to communication. The heavy-duty AX Series™ offers excellent audio clarity and is compatible with repeaters to provide wide area coverage. Models offered with UHF or VHF frequencies and 4 or 5 watts. Available pre-programmed with 10 channel frequencies or your dealer can program hundreds of other frequencies and codes for additional security needs. All feature a 7.2 volt NiMH rechargeable battery with up to 11 hours of charge life.

### **MOC4600i Motorola Wireless Message Alert Device**

The MOC4600i™ Motorola Wireless Message Alert Device provides an ideal way to improve communications. With the MOC4600i, customers and staff simply press a button when they need assistance. Your two-way radio-equipped personnel are immediately notified with a customizable voice message. The MOC4600i keeps everyone in immediate contact to help enhance safety and productivity. It's like having another employee without the added expense.



**CUSTOMIZE MOTOROLA BUSINESS TWO-WAY RADIOS  
WITH ACCESSORIES THAT ENHANCE PRODUCTIVITY  
AND CUSTOMER SERVICE.**

**MOTOROLA  
MEANS BUSINESS**

With 75 years of innovation and engineering expertise, it's no wonder that Motorola is a world leader in providing small business on-site, two-way radio communication solutions. In fact, Motorola recently received the Malcolm Baldrige Award for Quality.

**MALCOLM  
BALDRIDGE  
AWARD  
FOR QUALITY**



Motorola's Commercial, Government, and Industrial Solutions Sector (CGISS) is a recipient of the prestigious 2002 Malcolm Baldrige National Quality Award, in recognition of its commitment to performance excellence and quality achievement.

Motorola business two-way radios can be customized to the exact needs of a specific work environment or job responsibility with specialized accessories like:

**Headset with swivel boom microphone  
Part #53865**



Convenient, hands-free use and clear reception in noisy work areas for non-stop productivity.

**Remote speaker microphone  
Part #53862**



Clips easily to collar or shirt, allowing listening without reaching for the radio, and hands-free productivity.

**Lightweight headset with boom microphone  
Part #53815**



Ideal for fast-paced work environments, enables discreet, hands-free operation.

**XTN Series multi-unit charger  
Part #53879**



Multi-unit chargers make it easy to copy settings from one radio to a fleet and charge up to 6 radios at once.

**Earbud with clip push-to-talk microphone  
Part #53866**



For convenience and uninterrupted productivity, staff can communicate without removing radios from their belt clips.

**Replacement holster with 3" swivel belt clip  
Part #53821**



Heavy-duty for extra durability, clips radio right to the belt for convenient portability.